

Report prepared for Peace River Agricultural Development Fund

Title of Project: Grain Transportation & Marketing Project
Report Title: Annual Report
Report Covering Period: April 1, 2005 to March 31, 2006
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Objective:

This project's objectives are to stay informed of local & regional grain transportation & marketing issues, identify and investigate opportunities for marketing of our product and avenues for getting product to the potential market, and to notify the proper authorities of inadequacies in the transportation system and work towards finding solutions. The relative geographic isolation of the BC Peace region presents unique challenges in product marketing and transportation to grain producers in this region. New markets are rare and must be captured while they are available. This project will ensure that the appropriate boards and agencies have representation from the BC Peace Grain industry, in order to have direct input in an advisory capacity towards ensuring a market for our product, as well as improving the grain transportation system.

Accomplishments:

Members of the British Columbia Grain Producers Association (BCGPA) have been looking into the viability of biofuels. Biofuels provide an additional marketing possibility for the grain producers in Peace River area. With the current government mandate of 5% renewable fuels by the year 2010 there is an opportunity for Peace River Grain and Oilseed producers to have access to new markets.

In order to facilitate this process the BCGPA has met several times with Okanogan Biofuels and attended the Canadian Renewable Fuels Summit.

Okanogan Biofuels is proposing to build an ethanol plant in Kelowna. They have been to the last two annual general meetings to speak on the plant in Kelowna and biofuels in general. They are proposing to source their grain needs out of the Peace River Area. The BCGPA has been meeting with and facilitating contacts in the Peace River area in the hopes of creating a new market for the grain that is produced locally.

The 2005 Canadian Renewable Fuels Summit was held in Toronto from December 13th –15th. It cover the following topics:

Tuesday, December 13, 2005

7:00 – 9:00 PM **Networking Reception**

Sponsored by: **ICM, Inc.**

Wednesday, December 14, 2005

8:00 AM **Continental Breakfast**
Sponsored by: **BBI International**

8:30AM [Opening Video](#) (22MB .M4V MPEG4 Video file, 5:00 length)
(Video requires Apple QuickTime media software, visit the Apple web site to [download free QuickTime software](#). Versions available for both Mac and Windows)

Welcoming Comments

- **Mike Bryan**, CEO, BBI International and BBI Biofuels Canada

8:40AM [Keynote Address](#) (6.8MB MP3 Audio file, 14:38 length)
(Audio is standard MP3 format, which will play in Apple QuickTime, Apple iTunes, Windows Media Player, or many other readily available audio programs)

- **Honourable Donna Cansfield**, Minister of Energy

9:00–10:15AM **Plenary Session 1 - American Biofuels Policy**

- **Bob Dinneen**, President & CEO, Renewable Fuels Association
- [Joseph Jobe](#), Executive Director, National Biodiesel Board (1.9MB PDF)

10:15-10:45AM **Coffee Break**
Sponsored by: **Ashland Specialty Chemical**

10:45 AM-12:30PM **Plenary Session 2 - Canadian Biofuels Policy**

- [Kory Teneycke](#), Executive Director, Canadian Renewable Fuels Association (2.2MB PDF)
- **Bliss Baker**, Vice President Business Development, Commercial Alcohols Inc.
- **Tim Haig**, President & CEO, BIOX Corporation
- **Jeff Passmore**, Executive Vice President, Iogen Corporation

12:30-1:45PM **Networking Luncheon**
Sponsored by: **Rothsay, a Member of Maple Leaf Foods**

1:45-3:15PM **Biodiesel - Emerging Technologies**

- [Kevin Norton](#), COO and Director of Engineering, BIOX Corporation (555KB PDF)
- [Stu Porter](#), Principal, Mark IV Consulting (181KB PDF)

1:45-3:15PM **Ethanol - Emerging Technologies**

- [Dave VanderGriend](#), President & CEO, ICM, Inc. (1MB PDF)
- [Don Boyce](#), Account Manager, Novozymes (237KB PDF)
- [Mark Yancey](#), Vice President Project Development, BBI

International (394KB PDF)
(Presented by Mike Bryan, CEO, BBI Biofuels Canada and BBI International)

3:15-3:45 PM **Coffee Break**
Sponsored by: **Novozymes**

3:45-5:00 PM **Biodiesel - Fleet Use**

- [Ken Dack, Sr.](#), Vice President, Fleet Challenge Canada (582KB PDF)
- [Camil Lagacé](#), President, Sine Nomine Group, Canada (4.6MB PDF)
- [Ron Wardrop](#), Director of Marketing and Product Development, Rothsay (147KB PDF)

3:45-5:00 PM **Ethanol - International Markets**

- [Christophe Bourillon](#), Vice President, Iogen Corporation, Public Affairs, Europe (2.5MB PDF)
- [Rafael Nieves](#), International Project Manager, BBI International (588KB PDF)
- [Professor Dehua Liu](#), Director, Institute of Applied Chemistry and Biotechnology, Tsinghua University, China (2.2MB PDF)

6:00-7:30 PM **Evening Reception**
Sponsored by: **Canada Clean Fuels**

7:30-9:30 PM **Green Fuels Awards Banquet**
[Sponsorship Information](#) (51KB PDF)
Sponsored by: **Ontario Agri-Food Technologies**

Thursday, December 15, 2005

8:00-8:30 AM **Continental Breakfast**
Sponsored by: **BBI Biofuels Canada**

8:30-10:15 AM **Biodiesel Session - Choosing Your Feedstock**

- [Ernie Doerkson](#), General Manager, Canada Canola Growers Association (1.1MB PDF)
- [Mike Bakker](#), Policy Analyst, Ontario Soybean Growers Association (104KB PDF)
- [Ron Wardrop](#), Director of Marketing and Product Development, Rothsay (307KB PDF)

8:30-10:15 AM **Ethanol Session - Wheat Based Ethanol Production**

- [Keith Rueve](#), Plant Manager, Pound-Maker AgVentures Ltd. (3.6MB PDF)
- [Lorne Hepworth](#), President, Croplife Canada (1.4MB PDF)
- [Don O'Connor](#), President, S&T² Consultants, Inc. (115KB PDF)

10:15-10:45 AM **Coffee Break**

10:45-12:00 PM **Plenary Session- Project Financing**

- [Tom Cox](#), Chairman, Integrated Grain Processor's Coop (78KB PDF)
- [Daniel J Nowlan](#), Managing Director, Equity Capital Markets, CIBC (507KB PDF)

Garnet Berge and Garry Smolik were able to attend the summit for the BCGPA.

The BC Grain Producer Association has representation on the North and South Peace Rural Road Task Force. This committee deals with a wide range of issues in regards to road construction, road standards and maintenance, identifies problems and helps to set priorities to improve the road system in the BC Peace. Garnet Berge and Barry Critcher have attended meetings and will continue to stay involved on an advisory capacity. The following concerns have been raised at these meetings:

- 78% of rural roads in the BC Peace are gravel and not built for the heavier and high volume of traffic
- The lengthening of road bans has stretched from 60 days to 90 days per year over a 20 year period
- The roads do not have adequate width or construction standards to accommodate the change in traffic
- The Rural road task force has compiled a map of the various roads and prioritized roads which need to be rebuild, upgraded or better maintained

Extension and demonstration:

- Actively participate in Rural Road task force meetings
- Communication with PRRD, area farmers, community and farm leaders.
- Encouraged government people to understand the issues and implications.
- Report to general BCGPA membership

Web Resources

www.bbibiofuels.com/crfs - Canadian Renewable Fuels Summit

www.okanaganbiofuels.com - Okanagan Biofuels site

www.bcgrain.com - BCGPA site AGM highlights with biofuel speakers

Finances:

	Budget	Actual
Income	\$9,000.00	\$7,221.95
Expenses	\$9,000.00	\$7,221.95

Variances from original work plan schedule or budget: none

Summary comments, conclusions:

As a voice to solve problems and serve as an advisor in regards to rural roads and rail transportation, this committee continues to be of importance to area producers.

Attachments:

Project Financial & "In-Kind" summary

Newspaper article

Attached summaries of CRFS presentations

BCGPA Member Update Fall/Winter